

# Product Disclosure Statement ('PDS')

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**GPS Investment Fund Limited** 

('GPS') AFSL No. 383080



# Foreword to the GPS Invest Access Fund PDS

GPS (in various forms from a Solicitors firm to AFSL holder) has been involved in the management of Mortgage Funds since 1994. Over that time, we have developed a niche market for funding residential construction and development projects.

The GPS Invest Access Fund ("Fund") invests with other funds operated by GPS, as joint lenders, in a range of GPS sourced and managed loans.

The Fund is designed for long term Investors who want to maximise returns from GPS loans but have greater access to their funds (i.e. monthly). This is achieved by a number of mechanisms which include:

- Cash holdings and loan maturities should on average represent approximately 1/3 of the Fund balance each month. The Investment Strategy of the Fund (see later in this Foreword) is to invest in GPS loans exclusively with each loan having a clear exit strategy and a reasonable expectation to be fully repayable within six (6) to eight (8) months from the date of investment. This level of loan velocity will assist in providing the liquidity required to meet Withdrawal Rights' requests on a monthly basis (see later in this Foreword).
- Minimal down time between investments by maximising Fund assets invested in loans and holding sufficient cash to pay Distributions and fund any Withdrawal Offers.

There are some features of the Fund you should understand before investing.

### **Your Security**

Security for your investment is a legal and beneficial interest in a Registered First Mortgage held over real estate located in South East Queensland or Northern NSW. See **Your Security** under Note 1 The Fund on page 8 of this PDS for more information.

### Liquidity

It is a non-liquid fund. GPS has taken this course for two main reasons:

- A major cause of other pooled fund mortgage scheme failures was the miss-matching of investment to loan terms. A liquid fund allows for short term withdrawal time frames but many of those funds were secured in long term mortgages. Where there is a loss of confidence by Investors, there can be a "run" on a liquid fund. This would necessitate closure of the Fund and could lead to the appointment of external administrators. History has shown us the poor results which are achieved when this occurs.
- A non-liquid fund is designed to facilitate a rational wind up should there be a loss of Investor confidence.

By restricting the amount of moneys held in cash to meet Withdrawal Rights there is a greater percentage of funds invested in mortgages which assists in increasing the Distribution rate.

### Costs and Fees

GPS and/or GPS Development Finance Pty Ltd are rewarded for their efforts by receiving a variety of fees (such as Application, Progress Draw, Loan Monitoring fees and Release fees) which are paid by the Borrowers. GPS and/or GPS Development Finance Pty Ltd also receive the differential between the interest rate received from the Borrower and the Distribution interest rate paid to the Investors.

GPS will communicate the indicative Distribution rate to all Investors via their monthly Investment Statement. The indicative Distribution rate is an estimate only and reflects the interest rate payable by Borrowers less the management fees payable to GPS. The indicative Distribution rate is not a guaranteed return to Investors and the actual Distribution received by Investors for a Distribution Period will depend on the amount of distributable income received by the Fund for that Distribution Period. GPS may change the indicative rate at any time (for example, due to unexpected market conditions) and will communicate the revised indicative rate to all Investors.

While GPS has the right under its Constitution to claim fees from capital in certain circumstances, the history of GPS is that we have only been paid our margin once the Investors have been paid at the then current indicative Distribution rate.

### **Investment Strategy**

The Fund lends predominantly for the purpose of residential construction and development loans, and cash held in Australian banks.

All investments in the Fund approved unanimously by GPS will feature GPS loans, being loans made by other schemes operated by GPS, exclusively with a clear exit strategy and with a reasonable expectation of repayment within six (6) to eight (8) months from the date of investment. Repayment sources can consist of, but will not be limited to:

- 1. Repayment from the Borrower's own resources;
- 2. Sale of securities held under the mortgage;
- 3. Take-out finance provided by another lender or other funding lines available to GPS; or
- 4. Replacement by other funds managed by GPS.

We will only take a First Mortgage position as the Fund's primary security. The Fund and other funds managed by GPS may make a loan to the same Borrower. In such a circumstance, the funds may be joint lenders with the loan secured by a joint First Mortgage.

Loans are generally made to developments with a period of 12 months or more duration. GPS aims for the Fund's loans to be repayable within six (6) to eight (8) months from the date of investment either by:

 Repayment of the Fund's loan during the loan term via refinance by other funds managed by GPS; or 2. The Fund partnering with other funds managed by GPS to jointly make a loan to the same Borrower, with the Fund to provide the funding required for the last six (6) to eight (8) months of the loan term.

### Withdrawal Rights

GPS puts aside an amount of Fund cash each calendar month to facilitate the making of a Withdrawal Offer to Investors. If the amount of the Withdrawal Requests from Investors exceeds that set aside and available under the Withdrawal Offer, then each Investor is paid pari passu (pro-rata) based on the amount they have requested to withdraw. The Directors of GPS will endeavour to make more moneys available in the following calendar month if there is a shortfall, but this will depend upon the loan pay-outs in that period. The restricted Withdrawal Rights are designed to maximise the Distribution rate and for there to be an orderly wind up, should there be a loss of Investor confidence.

This foreword is only an overview. There is a considerable amount of information in the PDS. If you have any queries, or wish to further discuss the Fund, then please contact GPS at info@gpsinvest.com.au or on 1800 999 109.

# Important information

This Product Disclosure Statement ("PDS") relates to investments in the GPS Invest Access Fund ARSN 605 008 535 (the "Fund"). It is issued by GPS Investment Fund Limited (ABN 40 145 378 383 / AFSL 383080) ("GPS") as Responsible Entity and Issuer and is dated 26 July 2017.

This PDS contains important information about the Fund, you should read it carefully and in its entirety.

The Australian Securities & Investments Commission ('ASIC') takes no responsibility for the contents of this PDS.

It contains general information only and does not take into account your particular needs, objectives, financial situation or investment preferences. You should consider carefully if an investment in the Fund is appropriate for you in light of your objectives, financial situation and needs.

You may receive a paper copy of this PDS free of charge by calling GPS on 1800 999 109. If you receive this PDS in electronic format, you should ensure the complete document including the Application Form is received. If this is not the case, please contact GPS. Initial applications for investment may only be made on the Application Form accompanying this PDS and submitted to GPS.

This PDS is not investment advice and you should seek your own financial advice before investing.

If you have any questions concerning the information contained in the PDS please contact GPS on 1800 999 109 or email info@gpsinvest.com.au.

Investments in the Fund are not deposits with or liabilities of GPS and are subject to investment and other risks, including possible loss of income or loss of income and capital invested. Neither GPS nor the Fund's custodian, Perpetual Corporate Trust Limited ("Perpetual"), nor their officers nor their related entities, guarantee the repayment of any capital or the performance of the Fund or that any of the investment objectives stated in this PDS will be achieved. This PDS does not constitute an offer in any jurisdiction in which, or to any person to whom, it would not be lawful to make such an offer. The distribution of this PDS in jurisdictions outside Australia may be restricted by law and persons who come into possession of it should seek advice on and observe any such restrictions. Any failure to comply with such restrictions may constitute a violation of applicable securities law.

GPS has Professional Indemnity ('PI') insurance in place to cover claims arising from professional services provided by GPS. The definition of insured in GPS's PI Insurance means any past, present or future director, officer and employee of GPS.

Some important terms used in this PDS are described at the rear of this PDS in "Words with special meanings".

This PDS is a document required by the *Corporations Act 2001* ("the Act") and contains information designed to help you decide whether to invest in the Fund or not.

Information in this PDS may change. Any updates to information that is not materially adverse to Investors will be provided to all Investors via their monthly Investment Statement. Please call us or your financial adviser for any updates prior to investing. A paper copy of any updates will be provided free of charge upon request.

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### Next steps

To invest in the Fund you should:

- 1. Read all the sections of this PDS.
- 2. Consult your financial or other professional adviser before deciding whether to invest in the Fund. If you or your adviser have any questions on what you need to do, please call the GPS Investor Services team on 1800 999 109.
- 3. Complete the Application Form that accompanies this PDS. Remember that the form will need to be signed by all Applicants. For more information on how to apply please refer to the "How to apply" guide at the end of this PDS.
- 4. Attach certified copies of your proof of identity documents to your Application Form. The Application Form that accompanies this PDS outlines the documents required. This information is required under the *Anti-Money Laundering and Counter-Terrorism Financing Act 2006*.
- 5. Send your **original** completed Application Form, together with certified copies of your proof of identity documents and your cheque to: **GPS Investment Fund Limited**, **Reply Paid 2252 Brisbane Qld 4001** or deliver to Level 4, 300 Ann Street, Brisbane QLD 4000.
- 6. All cheques must be made payable to GPS Investment Fund Ltd GPS Invest Access Fund.

# **GPS Invest Access Fund Features**

Feature	More Information
The Fund	Note 1

The Fund is a managed investment scheme registered under the Corporations Act 2001 ("the Act").

### Responsible Entity & Issuer

GPS Investment Fund Limited ("GPS").

Custodian Note 3

Perpetual Corporate Trust Limited ("Perpetual").

### **ASIC Benchmark and Disclosure Principles Compliance**

Note 5 (Principles 1 - 8)

Note 2

ASIC has developed eight benchmarks and eight disclosure principles that apply to all unlisted mortgage schemes. The Fund is required to disclose against the ASIC benchmarks by either satisfying each benchmark or where a benchmark is not satisfied, explaining why not. The Fund meets Benchmarks 1, 2, 4, 5, 6, 7 and 8 but does not satisfy Benchmark 3.

Benchmarks:	Satisfy (Y/N)
1. Liquidity	Υ
2. Scheme borrowing	Υ
3. Loan portfolio and diversification	N
4. Related party transactions	Υ
5. Valuation policy	Υ
6. Lending principles—loan-to-valuation ratios	Υ
7. Distribution practices	Υ
8. Withdrawal arrangements	Υ

Note 5 provides an explanation of ASIC's benchmarks and, for those benchmarks the Fund does not meet, an explanation of why the Fund does not meet the benchmark. Note 5 also provides the information required to be addressed by the disclosure principles.

Any changes to the Fund's compliance with the ASIC benchmarks and disclosure principles will be <u>communicated</u> to all Investors.

Fund Objective Note 1

To provide Investors in the Fund with a stable and predictable monthly income by investing in registered First Mortgages over real property in South East Queensland and Northern NSW, and cash held in Australian banks.

### Investment Strategy Note 6

The Fund offers a variable rate of return from a "pool" of mortgages chosen and managed by GPS. Investors' moneys are "pooled" and invested collectively.

Fund Assets Note 7

The Fund will invest exclusively in registered First Mortgage loans over residential, commercial, retail and industrial property in South East Queensland and Northern NSW, and cash held in Australian banks.

Loans are generally made to developments with a period of 12 months or more duration. However, GPS aims for the Fund's loans to be repayable within six (6) to eight (8) months from the date of investment either by:

- repayment of the Fund's loan during the loan term via refinance by other funds managed by GPS; or
- the Fund partnering with other funds managed by GPS to jointly make a loan to the same Borrower, with the Fund to provide the funding required for the last six (6) to eight (8) months of the loan term.

### Minimum Transaction & Balance Requirements

Note 8

Minimum initial investment: \$10,000

Minimum additional investment: \$1,000

Minimum withdrawal: \$1,000

Minimum invested amount: \$10,000

GPS reserves the right to accept initial investments, additional investments or withdrawals, and allow invested amounts, for less than the minimum amounts.

### **Units**

The beneficial legal interest in the Fund is divided into Units. No Unit confers an interest in a particular part of the Fund or in particular assets.

Unit Pricing Note 9

The Unit Price is based on the Net Asset Value and the number of Units on issue. The Unit Price is calculated monthly.

### Cooling-off Rights Note 10

There is no cooling-off period.

# Distributions Note 5 (Principle 7)

Frequency of Distributions Monthly, where GPS determines there is an amount available for Distribution.

Returns Variable, in accordance with the Fund's Constitution, based on the number of Units held, and the amount of the Fund distributable income for that Distribution Period.

GPS will communicate the indicative Distribution rate to all Investors via their monthly Investment Statement. The indicative Distribution rate is an estimate only and reflects the interest rate payable by Borrowers less the management fees payable to GPS. GPS may change the indicative rate at any time (for example, due

to unexpected market conditions) and will communicate the revised indicative rate

to all Investors via their monthly Investment Statement.

Payment methods Direct deposit to your nominated account.

Option to reinvest Distributions Yes, at the applicable Unit Price. The same withdrawal conditions as capital

investments apply.

### **Investment Transfers**

Units can be transferred to others for a fee of up to \$165.00 including GST per transferee paid to the Fund and subject to identity verification of the transferee/s.

### Withdrawal Rights

Note 5 (Principle 8)

### Frequency

The Fund operates as a non-liquid managed investment scheme which means Investors will not be able to withdraw their investment in the Fund unless GPS makes a Withdrawal Offer.

GPS intends to make Withdrawal Offers calendar monthly and puts aside an amount of cash each calendar month for this purpose. The amount of funds in cash and from loan maturities will be on average approximately 1/3 of the Fund balance each month. However, the ability to make Withdrawal Offers, and the amount available under any Withdrawal Offer, depends on cash held and loan pay-outs in that calendar month.

GPS does not guarantee Withdrawal Offers will be made monthly. Further, if a Withdrawal Offer is made, GPS does not guarantee that an Investor will be able to withdraw the full amount requested. This is because, if the amount of Withdrawal Requests exceeds the amount available under the Withdrawal Offer, Withdrawal Requests from Investors will be satisfied pari passu (pro-rata) based on the amount they sought to withdraw.

Fees and Charges	Note 11
Establishment & contribution fees	Nil
Withdrawal fees	Nil
Management costs	$3.75\%\ to\ 5.5\%$ including GST (estimated) of funds under management, generally deducted from income.
	Management fees are paid monthly in arrears out of the assets of the Fund.
	Expenses are payable out of the assets of the Fund when due and payable. However, GPS pays expenses associated with the day-to-day operation of the Fund from its management fees, and expenses associated with a loan are paid by the Borrower.
	NOTE: Under the Fund's Constitution Management Fees cannot exceed 5.5% (incl. GST) of the assets of the Fund. Expenses are reimbursed in addition to this amount.

Risks of Investing Note 4

All investments carry risk including the potential for loss of income or capital, a less than expected rate of return or a delay in payment. An investment in the Fund is subject to these and other specific risks.

Key risks of investing in the Fund include credit risk, concentration risk, valuation rate, interest rate risk and liquidity risk. Information about how these and other risks may impact the performance of an investment in the Fund is contained in Note 4.

Tax Considerations Note 12

The Fund is not expected to pay income tax. Investors are responsible for declaring their Distributions from the Fund. Withholding Tax may apply in particular circumstances, e.g. Investor does not provide their Tax File Number ("TFN").

### **Complaints and Dispute Resolution**

Note 13

GPS provides an internal complaints and dispute resolution process for Investors and is also a member of an external complaints resolution body.

Relevant Documents Note 14

A list of documents which are significant to Investors, together with a summary of the more important details contained in these documents, can be found in Note 14.

# Note 1 - The Fund

The Fund, which is a pooled fund mortgage investment, works in the following way:

- GPS sources Borrowers who will offer the Fund registered First Mortgage security over acceptable real estate properties and satisfy other lending criteria as defined by GPS lending guidelines (refer Note 7).
- GPS raises funds through Investors like you who pool their money in the Fund, which is then invested on their behalf in a number of registered First Mortgages.
- The Borrowers pay monthly interest to the Fund for the use of the Fund's money. The interest on the loan may be capitalised.
- Where GPS determines there is an amount available for Distribution, Investors receive a Distribution sourced from interest paid by Borrowers or capital. The historical Distribution rate of the Fund will be communicated to Investors via their monthly Investment Statement. However, future Distribution rates may differ from historical Distribution rates and Investors should not consider the historical Distribution rate as a guarantee or assurance of future Distribution rates.

Under normal operating circumstances the Fund management fee is paid to GPS from revenue (the difference between interest paid by Borrowers and Distributions paid to Investors) and GPS pays day-to-day expenses incurred in operating the Fund from its management fees.

### **Your Security**

In the unlikely event that GPS (an unlisted public company) ceases trading, loses its AFSL 383080, is unable to perform its duties for whatever reason and/or becomes insolvent, investors should remember they have not invested in GPS in any way. Your investment is held via a legal and beneficial interest in a Registered First Mortgage held by Perpetual as Custodian over real estate located in South East Queensland or Northern NSW. GPS does not have current borrowings and does not intend to borrow on behalf of any individual scheme. This means there are no prior charges affecting your rights as First Mortgagee.

The cessation of GPS as responsible entity would not of itself adversely affect the underlying value of the property over which you have a Registered First Mortgage. So

long as the property retains its current market value, it is unlikely that your investment (with a sub 70% LVR) would be directly impaired.

There are several reasons to consider an investment in a pooled fund mortgage investment:

- Pooled fund mortgage investments offer individual Investors the opportunity to combine their funds with funds of other Investors to collectively invest in loans secured exclusively by registered First Mortgages over real property. These "pooled" investments mean no individual Investor has a specific entitlement to any individual mortgage.
- Investors do not need to make an assessment of the individual mortgages.
- Investors enjoy substantially broader diversification of investment and income risks in mortgages when compared to choosing specific or "select" mortgage options.

Key staff from within GPS have been successfully offering mortgage investment opportunities like this in South East Queensland and Northern NSW since 1994. As a result there are several additional benefits to considering an investment in the Fund:

- GPS has extensive management experience in sourcing, assessing and managing mortgage investments;
- You have the benefit of receiving a variable rate of return from a pool of First Mortgages chosen and managed by GPS;
- Interest payments from the Borrowers (less fees and charges) also called Distributions, are paid directly into your nominated bank account (subject to available funds); and
- All costs associated with the establishment of a mortgage investment are paid by the Borrowers.

The performance of the Fund, including repayment of invested amounts and the payment of Distributions, is not guaranteed by GPS, its officers or employees or Perpetual, or any other person. The rates of return are not guaranteed, and are determined by future revenue of the Fund and may achieve lower than expected returns.

# Note 2 - Responsible Entity & Issuer

GPS is part of a group of companies ("GPS Group") founded by Managing Director, Richard Woodhead. The initial company in the GPS Group commenced operations in Brisbane in 1994 sourcing and managing First Mortgage lending products predominately in the residential construction and development market in South East Queensland and Northern NSW.

The GPS Group brings to the Fund a wealth of experience gained by originating and managing mortgage loans since 1994. The GPS Group history of timely and consistent returns to Investors is as a result of well-defined investment strategies supported by established mortgage system capabilities and management processes.

GPS Investment Fund Limited ("GPS") was incorporated in 2010 and is the Responsible Entity of the Fund and issuer of this PDS. GPS holds Australian Financial Services Licence No 383080 issued by the Australian Securities & Investments Commission ("ASIC").

### Responsibilities, powers and duties

GPS is required to manage and perform the functions conferred on it by the Fund's Constitution and the Act.

Under the provisions of the Constitution, there are certain covenants requiring  $\ensuremath{\mathsf{GPS}}$  to:

- manage applications for investment;
- administer the issue, transfer and redemption of Units and maintain a register of Investors;
- arrange where appropriate for the valuation of assets;
- collect income and determine the level of Distributions of income and capital to Investors;

- prepare annual financial statements;
- control the investments of the Fund:
- call meetings of the Investors, when required; and
- deal with any complaints efficiently and fairly.

The Act imposes duties on GPS and its officers, which the Directors of GPS (the "Directors") take very seriously.

### **GPS Investment Fund Limited Directors**

The GPS Directors have extensive experience in the areas of financial services and mortgage lending. Education qualifications of the board are varied and include business degrees and/or post graduate studies in valuation, business and law.

### Richard Knox Woodhead

### **Chairman and Managing Director**

In 1994 Richard was one of the founders of a specialist boutique legal firm practicing in property and construction law, thus creating the GPS Group. Richard is a former Solicitor and has had over 30 years industry experience particularly in the areas of construction, finance, litigation and insolvency law. His background ranges from advising his own property based clients to leading companies he owns through complex contract negotiations, acquisitions, sales and corporate governance. Richard's legal background is a great asset to the company and gives GPS a depth of understanding and application to this important facet of the business.

### Bruce William Atkinson

### Director/Funds Manager

Bruce has been Funds Manager since 2000. As an Authorised Representative under the Act between 2002 and 2011, and as a Director since then, he has been responsible for all fund raising activities within the GPS Group including compliance, financial reporting, advertising and promotions. Prior to joining GPS, Bruce had over 20 years' experience within the banking and finance industry having occupied senior positions with several Australian banks and financial institutions.

### Benjamin O'Hara

### **External Director**

Benjamin (Ben) is a management executive with over 20 years specialist experience across a range of boutique and major brand banking and finance institutions. During a diverse career in consulting and finance, Ben has developed a broad skill base in business development and management. Over the past 20 years, he has held senior

management positions with major Queensland based financial institutions including Suncorp Metway, Bank of Queensland and Investec Bank. Ben specialises in growing businesses by developing and implementing strategy through analytical exercises, relationship management and vision. He holds a Bachelor of Economics Degree from the University of New England.

### Matthew John Buckley

### **External Director**

Matthew (Matt) has over 25 years' experience as a Registered Valuer in Brisbane, the last 14 years as a Director of Savills (Qld) Pty Ltd, the last 4 as Managing Director. Prior to resigning from Savills in December 2012, he held positions as a Valuer in five other Brisbane firms commencing his career in December 1987. Matt currently holds several board positions and was also a Director of Savills (Aust) Pty Ltd. Professional qualifications include those of Registered Valuer Qld No.1771, Licensed Real Estate Agent Qld and Certified Practicing Valuer. He is an Associate of the Australian Property Institute and an Associate of the Australian Institute of Company Directors.

# Note 3 - Custodian

Perpetual Corporate Trust Limited ABN 99 000 341 533 ("Perpetual") has been engaged to act as Custodian for the assets of the Fund. As such, all mortgages in the Fund will be registered in the name of Perpetual and it will hold the loan transaction documents, including any certificates of title for all mortgaged property.

The role of Perpetual as Custodian is limited to holding the assets of the Fund as agent of GPS. Perpetual as Custodian has no supervisory role in relation to the operation of the Fund and is not responsible for protecting your interests.

Perpetual has not been involved in the preparation of this PDS. It has not authorised or caused the issue of this PDS, and takes no responsibility for the contents of this PDS other than the references to its name. Perpetual has given

and has not, before the date of this PDS, withdrawn its consent to be named in this PDS in the form and context in which its name appears.

Perpetual has no liability or responsibility to you for any act done or omissions made in accordance with the terms of the agreements appointing it, nor does Perpetual guarantee the return of any investment in the Fund.

Perpetual will be paid a commercial fee in accordance with the terms of the Custody Agreement. This fee is 0.025% of the Fund's gross assets with a minimum of \$25,000 per annum, plus transaction costs, and is payable by GPS from its management fees and is not an additional cost to Investors.

# Note 4 - Risks of Investing in the Fund

All investments are subject to a degree of risk, any one or more of which may result in a loss of earnings or the amount invested. It is important that you understand and are comfortable with the risks that may affect your investment.

The purpose of this section is to inform you of the type of risks that may apply to an investment in the Fund. This

section is a summary of what GPS considers to be the significant risks that should be considered before deciding to invest in the Fund, but does not propose this to be a comprehensive summary of all of the risks.

While GPS is not able to remove all the risks associated with an investment in the Fund, GPS employs a range of strategies to identify, evaluate and manage these risks.

Risk Feature	Description	What this means and how GPS manages the risk
Credit risk	Credit risk represents the risk that a Borrower defaults and GPS is not able to recover the loan amount. Any shortfall not covered by the sale of the secured property may result in a loss of income or capital to	GPS minimises credit risk by applying strict lending criteria, assessing the Borrower's capacity to repay and conducting thorough due diligence on all Borrowers. GPS also takes a registered First Mortgage as security over all loans.
	Investors.	The day to day responsibility for adhering to our lending criteria rests with the Lending Committee, and ultimately with the GPS Board. The Lending Committee consists of:
		<ul><li>Two (2) independent directors of GPS; and</li><li>The Chief Financial Officer.</li></ul>
		The approval of any mortgage investment requires the unanimous agreement of all members of the Lending Committee.
Concentra- tion risk	Concentration risk is where loans are highly concentrated to particular types of activities, locations or Borrowers.	The Fund's portfolio will spread across a range of Borrowers and asset securities within the residential property market, with exposure to metro and nonmetro locations throughout South East Queensland and Northern NSW.
Valuation risk	Valuation risk is the risk that the valuation of secured property obtained by GPS is not reflective of current market property values. If the valuation is overstated, the property value at time of sale may not fully cover the amount borrowed. Valuations, both on an 'as is' and 'as if complete' basis are fundamental to determining how much the Fund may lend.	GPS engages independent, appropriately qualified and experienced valuers to conduct valuations of the secured property.  GPS also factors in a contingency amount into the amount to be lent by the Fund and only lends up to a maximum of 70% of the value of the secured property, which provides a buffer in the event that property prices fall or the valuation is overstated.
Counterparty default risk	The risk of counterparties (i.e. brokers, custodians and mortgage service providers) failing to perform as contracted.	GPS minimises counterparty default by transacting with multiple counterparties and only with authorised counterparties.
Liquidity risk	Liquidity risk represents the risk that the Fund may not have sufficient cash flows to meet payments on a timely basis.	As the Fund is a non-liquid scheme, delays may occur in converting investments into cash. This may affect Distributions and/or redemptions to Investors. GPS manages this risk by closely managing the mix of assets and liabilities held by the Fund.
Fund risk	This is the risk that the Fund could be terminated, the fees and costs could change, GPS could be replaced as the Responsible Entity or key personnel could change.	GPS endeavours to act always in the best interest of Investors and communicates regularly with Investors to minimise adverse changes to Investors brought about by changes of this nature.
Regulatory risk	This is the risk that a change in domestic or international laws or regulations, including taxation, may have an adverse impact on the Fund. GPS cannot predict the outcome of any of these risks but they may negatively impact the operation, investment strategy and performance of the Fund.	Regulatory risk is managed by GPS by regularly and closely reviewing changes in the law.

# Note 5 - ASIC Benchmarks & Disclosure Principles

ASIC has issued Regulatory Guide 45 *Mortgage Schemes: improving disclosure for retail Investors* ("RG45") setting out eight benchmarks and eight disclosure principles for unlisted mortgage schemes to address in a PDS. The benchmarks and disclosure principles identify a number

of financial measures and business practices to help Investors assess the potential risks and rewards being offered prior to making their investment. The Fund is an unlisted mortgage scheme, as more than 50% of its non-cash assets are invested in mortgage assets.

Benchmark		Statement	Explanation	Reference	
Benchr	mark 1: Liquidity				
cash flo  a. den liab moi b. are mai c. are	pooled mortgage scheme, the responsible entity has ow estimates for the scheme that: monstrate the scheme's capacity to meet its expenses, polities and other cash flow needs for the next 15 nths; updated at least every three months and reflect any terial changes; and approved by the directors of the responsible entity at set every three months.	This benchmark is met.	N/R	For additional disclosure on this benchmark, see information on ASIC disclosure principle 1 on page 14 of this PDS.	
Benchr	mark 2: Scheme borrowing				
	sponsible entity does not have current borrowings and ot intend to borrow on behalf of the scheme.	This benchmark is met.	N/R	For additional disclosure on this benchmark, see information on ASIC disclosure principle 2 on page 14 of this PDS.	
Benchr	Benchmark 3: Portfolio diversification for a pooled mortgage scheme:				
b. the that c. the the d. all	e, Borrower, class of Borrower activity and geographic	This benchmark is not met.	See below.	For additional disclosure on this benchmark, see information on ASIC disclosure principle 3 on page 14 of this PDS.	

The Fund does not meet any of the items as the Fund will operate primarily as a low volume specialist lender for residential and construction development lending in South East Queensland and Northern NSW and at any one time a single Borrower or Fund asset may exceed 5% of the scheme assets. GPS sticks to the product which it knows and can service.

GPS manages risks arising from limited diversity by undertaking a thorough investigation of a Borrower's capacity to service the loan, only advancing moneys for works actually completed and maintaining cost to complete, including a contingency amount in the loan budget and requiring GPS board approval for any loan in excess of \$7.5 million.

Loans made by the Fund are secured by registered First Mortgages over real property, and cash held in Australian banks

The Fund and other funds managed by GPS may make a loan to the same Borrower. In such a circumstance, the funds may be joint lenders with the loan secured by a joint First Mortgage.

Ве	Benchmark 4: Related party transactions			
	e responsible entity does not lend to related parties of the sponsible entity or to the scheme's investment manager.	This benchmark is met.	N/R	For additional disclosure on this benchmark, see information on ASIC disclosure principle 4 on page 15 of this PDS.
Ве	nchmark 5: Valuation policy			
and entral a.  b. c. d.	valuer to be a member of an appropriate professional body in the jurisdiction in which the relevant property is located; a valuer to be independent; procedures to be followed for dealing with any conflict of interest; the rotation and diversity of valuers; in relation to security property for a loan, an independent valuation to be obtained:  (i) before the issue of a loan and on renewal:  • for development property, on both an "as is" and "as if complete" basis; and  • for all other property, on an "as is" basis; and	This benchmark is met.	N/R	For additional disclosure on this benchmark, see information on ASIC disclosure principle 5 on page 15 of this PDS.
Be	<ul> <li>within two months after the directors form a view that there is a likelihood that a decrease in the value of security property may have caused a material breach of a loan covenant.</li> <li>nchmark 6: Lending principles – Loan to valuation ra</li> </ul>	tios		
	the scheme directly holds mortgage assets:	This benchmark	N/R	For additional
a.	where the loan relates to property development – funds are provided to the Borrower in stages based on independent evidence of the progress of the development; where the loan relates to property development – the scheme does not lend more than 70% on the basis of the latest "as if complete" valuation of property over which security is provided; and in all other cases – the scheme does not lend more than 80% on the basis of the latest market valuation of property over which security is provided.	is met.	IV/ K	disclosure on this benchmark, see information on ASIC disclosure principle 6 on page 15 of this PDS.
Ве	nchmark 7: Distribution practices			
The responsible entity will not pay current distributions from scheme borrowings.		This benchmark is met.	N/R	For additional disclosure on this benchmark, see information on ASIC disclosure principle 7 on page 16 of this PDS.
Benchmark 8: Withdrawal arrangements				
Liquid schemes: N/A  Non-liquid schemes: For non-liquid schemes, the responsible entity intends to make withdrawal offers to Investors at least calendar monthly.		This benchmark is met.	N/R	For additional disclosure on this benchmark, see information on ASIC disclosure principle 8 on page 17 of this PDS.

### **ASIC** disclosure principle 1 – Liquidity

Liquidity is the measure of cash and cash equivalent assets as a proportion of the Fund's total assets. A measure of the Fund's liquidity is an indicator of the Fund's ability to meet its short-term commitments as and when they fall due. Generally, a higher proportion of cash and cash equivalent assets means better liquidity and better ability for the Fund to meet its short-term commitments.

As at 30 June 2017, the Fund had non-mortgage assets (being cash) equal to 33.24% of the total assets. The composition and level of liquidity may change over time.

GPS prepares cash flow estimates that:

- a. demonstrate the Fund's capacity to meet its expenses, liabilities and other cash flow needs for the next 15 months, based on normal operating conditions;
- b. are updated at least every three months and reflect any material changes; and
- are approved by the Directors at least every three months;

GPS does not reasonably expect there to be any changes to the Fund's expenses, liabilities and other cash flow needs that will adversely affect the current and future liquidity of the Fund.

Expenses associated with a loan are met by the Borrower and GPS meets usual Fund expenses, such as Custodian fees and audit costs, from its management fees.

The Fund is a non-liquid scheme and therefore Investors will not be able to withdraw their investment in the Fund unless GPS makes a Withdrawal Offer. GPS intends to make Withdrawal Offers monthly and puts aside an amount of cash each month for this purpose. However, the ability to make Withdrawal Offers, and the amount available under any Withdrawal Offer, depends on loan pay-outs in that month. GPS intends to invest in loans which have a

reasonable expectation to be repayable within six (6) to eight (8) months from the date of investment.

Therefore, GPS will only make Withdrawal Offers where the Fund has sufficient funds to do so and, to the extent Withdrawal Requests exceed the amount of any Withdrawal Offer, GPS will, in accordance with the Act, only satisfy Withdrawal Requests up to the amount available under the Withdrawal Offer.

The Fund's characterisation as a non-liquid scheme enables GPS to manage liquidity risks, including the risk associated with Investors seeking to withdraw funds from the Fund. GPS will only offer withdrawals where, and to the extent which, the Fund is able to do so.

# ASIC disclosure principle 2 – Fund borrowing

The Fund does not currently have any borrowings and does not currently intend to borrow. However, GPS may decide to borrow in the future to meet the Fund's short-term cash flow needs. Any Fund borrowings must first be approved by the GPS board.

# ASIC disclosure principle 3 – Portfolio diversification

Portfolio diversification measures the level of concentration risk in the portfolio of mortgages held by the Fund. Greater levels of diversification of mortgages by Borrower, size, activity and geographical location lowers the risk that the Fund would suffer significant loss from default by any one Borrower or class of Borrowers.

The Fund's investment portfolio as at 30 June 2017 is set out below. The maximum loan amount for a single Borrower at that date was \$100,000.

Item	Number	Value
Construction and Development Loans	All	All
Loans in South East QLD and Northern NSW	All	All
Loans in Default for more than 30 days	Nil	Nil
Loans with First Ranking Security	All	All
Undrawn loan commitments	Nil	Nil
Loans Maturing within 12 months	7	\$270,000
Loans maturing greater than 12 months but less than 24 months	Nil	Nil
Loans with sub 50% LVR	Nil	Nil
Loans with between 50% and 60% LVR	1	\$20,000
Loans with between 60% and 70% LVR	6	\$250,000
Loans with between 70% and 75% LVR	Nil	Nil
Loans with an LVR greater than 75%	Nil	Nil
Loans with interest rates less than 10%	Nil	Nil
Loans with interest rates between 10% and 12%	6	\$250,000
Loans with interest rates greater than 12%	1	\$20,000
Loans where interest is capitalised	All	All

Item	%
Percentage of fund amount advanced to the largest Borrower	37.04%
Percentage of fund amount advanced to ten largest Borrowers	Not Applicable
Percentage of loans secured by Second Ranking Mortgage	0.00%
Use of Derivatives	Nil
Non-Mortgage assets – cash	33.24%

GPS intends to follow the loan model adopted for other funds operated by GPS, meaning that the Fund will provide the majority of its loans with an LVR between 60% and 70%. The Fund lends predominantly for the purpose of residential construction and development loans, and cash held in Australian banks.

All investments in the Fund approved unanimously by GPS will feature GPS loans exclusively with a clear exit strategy and with a reasonable expectation to be fully repayable within six (6) to eight (8) months from the date of investment. Repayment sources can consist of, but not be limited to:

- a. Repayment from the Borrowers own resources;
- b. Sale of securities held under the mortgage;
- Take out finance provided by another lender or other funding lines available to GPS; and
- d. Replacement by other funds managed by GPS.

The fund portfolio disclosure will be updated every six months.

### **Diversification Statement**

The Fund invests with other GPS managed funds, as joint lender, in GPS sourced and managed loans. The goal is for the Fund to have a diversity of investments. Maximum exposure to any loan is reviewed on both an exposure level of the Fund to any one loan and within each loan.

# Lending criteria and Borrower's capacity to service and repay

GPS applies strict lending criteria and fully evaluates the Borrower's financial stability and ability to service the loan as part of a thorough due diligence process. The maximum loan amount for any one Borrower must not exceed \$7.5 million without GPS board approval. The Borrower's capacity to service loans will be assessed by provision and analysis of suitable financial records which either provide evidence that interest payments can be met, when and as they fall due, or interest for the loan term will be capitalised within the loan amount.

### Approach to taking security

The Fund only holds loans that are secured by a registered First Mortgage over real property. Security properties will consist of residential, commercial, retail and industrial properties. Security properties need not be income producing. We will only take a First Mortgage position as the Fund's primary security. However, the Fund and other funds managed by GPS may make a loan to the same Borrower. In such a circumstance, the funds may be joint lenders with the loan secured by a joint First Mortgage.

# Investment in other unlisted mortgage schemes

There is currently no intention for the Fund to invest in other unlisted mortgage schemes.

# ASIC disclosure principle 4 – Related party transactions

GPS has entered into a Services Agreement with GPS Development Finance Pty Ltd ('GPSDF') pursuant to which GPSDF provides GPS with services to run the Fund.

Any fees payable under this agreement will be paid by GPS from its management fees and from application or other fees paid by Borrowers, meaning they are not an additional cost to Investors or paid from Fund assets.

GPS and GPSDF are related parties. GPS considers the agreement to be on arm's length terms and therefore Investor approval was not obtained, or required, for the agreement.

The key risk with GPS and GPSDF being related parties is, because of their relationship, GPS may fail to sufficiently monitor and review GPSDF's performance and compliance with its obligations under the agreement to the detriment of Investors. GPS has a process for managing any conflicts of interest, and related party transactions, which ensures that all transactions entered into by GPS are identified and assessed for any conflicts of interest.

GPS does not lend to related parties of GPS or to GPS Development Finance Pty Ltd.

# ASIC disclosure principle 5 – Valuation policy

An independent, expert valuation is obtained for each security property prior to settlement. Properties are valued on both an 'as is' and 'as if complete' basis. The GPS board relies on such valuations to form a view of the secured property supporting the loan.

Investors may access the Fund's valuation policy on our website or by contacting us on 1800 999 109.

The majority of loans are for a period of 12 months or more duration. If a loan is renewed as a result of it exceeding its initial term, the loan will be reassessed as if it was a new loan, including obtaining an updated valuation of the secured property, if considered necessary. GPS also reserves the right to obtain future up-to-date valuations of the secured property at the Borrower's expense.

### ASIC disclosure principle 6 – Loan-tovaluation ratios

The LVR is a measure of the amount of the loan provided to Borrowers against the latest valuation obtained in respect of the property.

The LVR is an indicator of how conservative or aggressive a scheme's lending practices are. Generally, the higher the LVR, the more vulnerable the Fund will be to a change in market conditions.

The Fund will only hold loans where they are secured by a registered First Mortgage over real property. The maximum LVR for all loans is 70%, and capitalised interest and contingency amounts are factored into the loan amount. The maximum and weighted average LVRs for the Fund as at 30 June 2017 are set out below:

Item	Percentage
Maximum average LVR	67.90%
Weighted average LVR	68.10%

The Fund lends primarily but not exclusively for residential construction and development projects. In providing

loans for construction and development projects the Fund requires declarations of solvency by the builder with each progress draw and only advances moneys for works actually completed and maintains such funds to cover the cost to complete.

The percentage of the completion of each property under development, and the loan to cost ratio of each development loan, as at 30 June 2017 is set out below:

Loan (Mortgage Investment)	Current Fund Loan Amount	Project Percentage Complete (by value)	Loan to Cost Ratio
SRD QLD Pty Ltd	\$100,000	86.44%	78.62%
SJAD Constructions Pty Ltd	\$70,000	100.00%	79.45%
Thompson DK Properties Pty Ltd (Stage 2)	\$30,000	88.43%	83.05%
Lutwyche Projects Pty Ltd	\$20,000	100.00%	76.53%
MAA Property Pty Ltd	\$20,000	86.59%	78.42%
Annerley Views Development Pty Ltd	\$20,000	94.29%	83.04%
Elite Property Development Pty Ltd	\$10,000	20.00%	68.46%
TOTAL	\$270,000		

# ASIC disclosure principle 7 – Distribution practices

Where GPS determines there is an amount available for Distribution the Fund will pay a Distribution out of income received during a month within 10 business days after the end of the month for which it is calculated. Therefore, GPS intends to pay Distributions monthly, subject to having sufficient income available for distribution. Income received will reflect interest payments by Borrowers and any interest earned by the Fund's cash holdings.

In addition to income that GPS determines is distributable, the Constitution allows GPS to distribute any additional amount, including capital. However, GPS intends to pay Distributions from capital only where it expects to shortly receive income, being interest payments by Borrowers. For example, if interest has accrued to the Fund at the end of a Distribution Period and GPS expects to receive such interest shortly after the end of the Distribution Period, GPS may make a Distribution to Investors from its cash holdings. In the event the interest payment is not subsequently received, such a Distribution may be characterised as a capital distribution and reduce the value of Units.

The payment will be made by direct deposit into each Investor's nominated account. If no Distribution payment instruction has been received, the Distribution will be reinvested automatically as additional Units in the Fund.

Each Investor's Distribution entitlement (if any) will be declared monthly in arrears, in accordance with the Constitution, based on:

- the number of Units held;
- the interest payments made by Borrowers;
- the period for which they were held; and

the amount of the Fund distributable income for that Distribution period.

Although the Fund may indicate an expected Distribution return or amount, the Distribution rate may vary from period to period depending on the performance of the Fund and the Borrowers meeting their obligations under their loans.

GPS will communicate the indicative Distribution rate offered by the Fund to Investors via their monthly Investment Statement. GPS calculates the indicative rate of return by careful analysis of the Fund's anticipated investment income and by considering the interest rate applied to Borrowers and the mix of loans in the Fund.

The indicative Distribution rate is an estimate only and reflects the interest rate payable by Borrowers less the management fees payable to GPS. The indicative Distribution rate is not a guaranteed return to Investors and the actual Distribution received by Investors for a Distribution period will depend on the amount of distributable income received by the Fund for that Distribution period. GPS may change the indicative rate for the month at any time (for example, due to unexpected market conditions) and will communicate the revised indicative rate via your monthly Investment Statement.

If interest payments are not made by Borrowers when due, this will adversely affect the Distribution rate payable to Investors as it will reduce the income available for Distribution. If income available for Distribution (representing interest payable by Borrowers less GPS's management fees) exceeds the prevailing indicative Distribution rate, any excess may be distributed to Investors

Key factors that may impact the achievement of the indicative Distribution rate are summarised below:

Main factors impacting forecast Distributions	Risk of Changes on Distributions	Sensitivity Analysis
Economy of Australia and in particular the property market in South East Queensland and Northern NSW	A downturn in the economy may reduce the value of the security	GPS reduces this risk by only making loans for a proportion of the security value. Please see the loan-to-value ratios of the loans made by the Fund. There is therefore a margin for reduction of the security value before it will have an impact upon Distributions.
Non-completion of construction works	A partly constructed property is difficult to realise and must be generally realised at a discount	<ul> <li>GPS reduces this risk by:</li> <li>Assessing the ability of the builder prior to the loan being made.</li> <li>Including a contingency amount in the loan budget.</li> <li>Entering into a multiparty agreement with the builder and Borrower.</li> <li>Requiring declarations of solvency by the builder with each progress draw.</li> <li>Only advancing moneys for works actually completed and maintaining cost to complete.</li> </ul>
Capitalisation of interest payments risk	Insufficient funds available to pay interest	<ul> <li>GPS reduces this risk by:</li> <li>Assessing the ability of the Borrower prior to the loan being made.</li> <li>Including an interest contingency amount in the loan budget.</li> <li>Maintaining cost to complete for all project costs; and</li> <li>Undertaking appropriate due diligence on the Borrower's ability to service all financial obligations under the loan.</li> </ul>

# ASIC disclosure principle 8 – Withdrawal arrangements

The Fund operates as a non-liquid managed investment scheme and cannot guarantee the offer or payment of withdrawals at any particular time. It is GPS's objective that Withdrawal Offers will be made on a periodic basis (usually monthly.)

Withdrawal Offers made by GPS (if any) will be made in writing to all Investors, will provide a Withdrawal Request Form and will specify:

- the period during which the offer will remain open which will be at least 21 days after the offer is made (the "Offer Period");
- the assets that will be used to satisfy Withdrawal Requests;
- the amount of money that is expected to be available when those assets are converted into cash; and
- the method of dealing with Withdrawal Requests if the money available is insufficient to satisfy all requests.

Investors may request written withdrawal of part or all of their eligible Units by giving a notice that must be received no later than 5.00pm AEST on the last business day of the Offer Period. As required by the Act the Withdrawal Requests must be satisfied within 21 days of the end of the Offer Period. No fee is payable for a withdrawal.

Note: No withdrawals can be made outside of a periodic Offer Period.

If the Fund suffers a loss of capital in its loan portfolio, there may be a reduction in value of the assets in the Fund on which the withdrawal value is based. This may result in a reduced withdrawal price payable to the Investors in the Fund whose withdrawal is being made at the time.

### Oversubscribed Withdrawal Requests

The method for processing oversubscribed Withdrawal Requests in the event a lump sum is offered, is specified in section 601KD of the Act by using the following formula:

A x B / C, where:

A = Amount of money available;

B = Amount an Investor requested to withdraw; and

C = Total of all amounts Investors request to withdraw.

For example, if there is \$3 million available to meet Withdrawal Requests and an Investor (Mr Jones) requests to withdraw an amount of \$10,000, and if Investors lodge Withdrawal Requests totaling \$5 million, then Mr Jones would receive three fifths of his request (i.e. \$6,000).

This is an example only and the actual results will depend on the particular circumstances of any offer and each Investor's own particular circumstances. GPS does not guarantee a periodic Withdrawal Offer will be made, or an amount of \$3 million (or any other amount) will be available under any offer.

# Note 6 - Investment Strategy

The key fundamentals of the Fund investment strategy include:

- investing in registered First Mortgages and cash held in Australian banks;
- no related party lending;

- independent, expert valuations obtained before settlement;
- non specialised properties only located in South East Queensland and Northern NSW; and
- maximum loan limits to avoid exposure to single loans, secured property types or any one Borrower.

The GPS Group have been writing loans similar to those in which the Fund will invest since it was founded in 1994.

GPS has built on its history and experience in the mortgage lending industry to develop proven, robust processes and policies in the key areas of:

- mortgage origination and assessment;
- · legal documentation and loan settlement;
- · on-going management; and
- default management.

# Note 7 - Fund Assets

The Fund will invest exclusively in registered First Mortgage loans over residential, commercial, retail and industrial property in South East Queensland and Northern NSW, and cash held in Australian banks. The Fund will lend primarily but not exclusively for residential construction and development projects.

We will only take a First Mortgage position as the Fund's primary security. However, the Fund and other funds managed by GPS may make a loan to the same Borrower. In such a circumstance, the funds may be joint lenders with the loan secured by a joint First Mortgage.

The policies of GPS in the following key areas are:

- the maximum loan amount for any one loan will not exceed \$7.5 million without approval from the GPS Board;
- the Borrower's capacity to service loans will be assessed by provision and analysis of suitable financial

records which either provide evidence that interest payments can be met when and as they fall due or interest for the loan term will be capitalised within the loan amount;

- when the loan is renewed as a result of it exceeding its initial term, the loan will be reassessed as if it was a new loan, including obtaining an updated valuation of the secured property, if considered necessary;
- security properties will consist of residential, commercial, retail and industrial properties in South East Queensland and Northern NSW. All loans made by the Fund are secured by registered First Mortgage over real property. Security properties need not be income producing; and
- there is currently no intention for the Fund to invest in other unlisted mortgage schemes.

# Note 8 - Minimum Transaction & Balance Requirements

The minimum initial investment amount is \$10,000. You must maintain a minimum of \$10,000 at all times. We may allow lower minimums at our discretion. Your investment will start when your completed Application Form is processed and your cheque is cleared. If your application is incomplete GPS will contact you to rectify it.

### **Additional investments**

Additional investments can be made into the Fund at any time. The minimum additional investment amount

is generally \$1,000 except for the reinvestment of Distributions.

Investors can make additional investments using an Application Form available from **www.gpsinvest.com**. **au** or by calling the GPS Investor Services team on 1800 999 109. Phone calls with your instructions cannot be accepted, nor can emails that don't include a scan of the completed Application Form.

The Application Form should include the account name, the Investor number (if known) and the intended investment amount and be signed by the appropriate signatories. Please return to GPS by:

- Mailing the original to: GPS Investment Fund Limited, Reply Paid 2252, Brisbane QLD 4001 (or GPO Box 2252, Brisbane QLD 4001, Australia);
- Scanning the Application Form and emailing it to: info@gpsinvest.com.au, and mailing the original to GPS; or
- Faxing it to: (07) 3236 5123, and mailing the original to GPS.

Deposit options for additional investments:

- Bpay;
- Cheque payable to "GPS Investment Fund Limited GPS Invest Access Fund"; or
- Direct deposit will also be accepted. Please contact our office for your reference number.

# Note 9 - Unit Pricing

Units have a floating Unit Price. Unit Prices are calculated by dividing the value of the Fund net assets by the number of Units on issue, less an allowance for transaction costs, which as per this PDS, are nil.

GPS pays Investors' Distributions as described in this PDS and in doing so aims to maintain a constant price of \$1.00 per Unit.

It is possible that the Unit Price may fall below \$1.00 per Unit due to credit losses in the loan portfolio (or the provision for them).

The unit pricing policy for the Fund is available, free of charge, on request and can be obtained by contacting GPS at **info@gpsinvest.com.au** or on **1800 999 109**.

# Note 10 - Cooling-Off Rights

### Cooling-off rights do not apply.

You should discuss any questions you may have about cooling-off rights with your financial adviser or our Investor Accounts team on 1800 999 109.

# Note 11 - Fees & Other Costs

### Consumer advisory warning

The following consumer advisory warning is required under Australian law in the form that appears below, to alert Investors to the importance of value for money, the compounding effect of fees and costs, and their impact over time. The example given is not intended to represent an investment in the Fund offered through this PDS.

### **DID YOU KNOW?**

Small differences in both investment performance and fees can have a substantial impact on your long term returns.

For example, total annual fees and costs of 2% of your fund balance rather than 1% could reduce your final return by up to 20% over a 30 year period (for example, reduce it from \$100,000 to \$80,000).

You should consider whether features such as superior investment performance or the provision of better member services justify higher fees and costs.

You may be able to negotiate to pay lower contribution fees\* and management costs where applicable. Ask the Fund or your financial adviser.

### TO FIND OUT MORE

If you would like to find out more, or see the impact of fees based on your own circumstances, the Australian Securities & Investments Commission (ASIC) website (www.moneysmart.gov.au) has a managed investment fee calculator to help you check out different fee options.

\* There are no contribution fees for the Fund offered through this PDS.

### Fees and costs

The following table sets out the fees and costs that you may be charged by the Fund. These fees and costs may be deducted from your investment, the investment returns or from the Fund assets as a whole. You should read all the information about fees and charges because it is important to understand their impact on your investment.

Type of fee or cost	Amount	How and when paid		
Fees when your money moves in or out of the fund				
Establishment fee: The fee to open your investment.	Nil	Not Applicable		
Contribution fee: The fee on each amount contributed to your investment.	Nil	Not Applicable		
Withdrawal fee: The fee on each amount withdrawn from your investment.	Nil	Not Applicable		
Exit fee: The fee to close your investment.	Nil	Not Applicable		
Service Fees				
Switching fee: The fee for changing investment options.	Nil	Not Applicable		
Management Costs				
The fees and costs for managing your investment.	3.75% to 5.5% includ- ing GST (es- timated) of funds under management	Generally deducted from income.		
		Management fees are paid monthly in arrears out of the assets of the Fund.		
		Expenses are paid out of the assets of the Fund when due and payable. However, GPS pays expenses associated with the day-to-day operation of the Fund from its management fee and expenses associated with a loan are paid by the Borrower.		
		NOTE: Under the Fund's Constitution Management Fees cannot exceed 5.5% (incl GST) of the assets of the Fund. Expenses are reimbursed in addition to this amount.		

### Example of annual fees and costs for managed investment products

This table gives an example of how the fees and costs in the balanced investment option for this product can affect your investment over a 1 year period. You should use this table to compare this product with other managed investment products. All fees and costs quoted in this PDS are inclusive of GST (if applicable).

EXAMPLE – GPS Invest Access Full	nd	BALANCE OF \$50,000 WITH A CONTRIBUTION OF \$5,000 DURING THE YEAR
Contribution Fees N	Jil	For every additional \$5,000 you put in, you will be charged \$0.
PLUS Management Costs 3.75 5.5	5%- 5%	<b>And</b> for every \$50,000 you have in the fund you will be charged between \$1,875 and \$2,750 each year.
EQUALS Cost of Fund		If you had an investment of \$50,000 at the beginning of the year and you put in an additional \$5,000 during that year, you would be charged fees up to:  \$2,062.50 to \$3,025.00
		What it costs will depend on the performance of the Fund and when
		you contributed the additional \$5,000.

### Additional explanation of fees and costs

### Changes to fees

GPS will give Investors at least 30 days prior notice of any change to the management fee or the introduction of any new fee permitted under the Constitution.

### Loan Application and other fees

Application fees, progress draw fees, loan monitoring fees and release fees for loans made by the Fund are paid by the Borrowers to GPS and/or GPS Development Finance Pty Ltd, a related party and are not an additional cost to the Fund for Investors. These fees may be capitalised into the loan. Application fees are included in the Management Costs figures given above.

### Reimbursement of expenses

GPS is entitled to receive from the assets of the Fund the amount of any Fund expenses that it has incurred. GPS will pay expenses incurred in the day-to-day operation of the Fund from its management fees. If unusual or extraordinary expenses are incurred, such as the costs of holding Investor meetings, defending or bringing litigation and other abnormal expenses, GPS may recover such expenses from the assets of the Fund. GPS does not expect any abnormal expenses to be incurred during the life of this PDS and, as a result, no amount has been included in the management costs estimate in the table.

Expenses associated with a loan, such as legal and valuation costs etc., are paid by the Borrower.

### Buy / sell spreads and Transaction costs

GPS does not currently charge buy/sell spreads for the Fund or Transaction Costs when Investors buy or sell Units in the Fund.

### Transfer fee

A fee of up to \$165 per transferee is payable to the Fund for any transfer of Units.

### **Wholesale Clients**

GPS may negotiate a rebate of part of the management fees with Wholesale Investors. This is generally because Wholesale Investors invest substantial amounts of money. GPS cannot negotiate individual fee arrangements with Investors who are not Wholesale Investors.

The differential in fees which will be payable by Wholesale Investors will be calculated based upon the amount of funds the Wholesale Investor has invested. Any reduction in fees will be deducted from GPS's management fee and not from the assets of the Fund.

### Reliance on class order

Class order 14/1252 applies to this PDS.

# Note 12 - Tax Considerations

Acquiring, holding and disposing of Units or investments in managed investment schemes can have important taxation implications for Investors. The following is a general summary of current tax legislation applicable to Australian resident taxpayers. It is provided as general information only and should not be relied upon. This information is general in nature because the tax implications for each Investor may vary depending on their particular circumstances. Accordingly, as tax requirements are complex you should obtain professional advice on your circumstances.

The Fund does not pay income tax. Investors are responsible for declaring their Distributions from the Fund.

Where you are an Australian resident for tax purposes, you will need to include in your taxable income for the year any taxable income arising to you even if it is reinvested or if payment is not received in that year. It is not expected that you will receive any distributions of net capital gains. You will be given an annual tax statement setting out information to assist with this process.

Where you are a non-resident of Australia for taxation purposes, the applicable withholding tax will be deducted from each Distribution at the time of payment.

If the Fund is in a tax loss position for an income year the loss cannot be distributed to Investors. The loss will be quarantined in the Fund for recoupment against taxable income arising in future years (subject to satisfaction of certain rules governing recoupment of trust losses).

# Providing a Tax File Number ("TFN") or Australian Business Number ("ABN")

You may choose to quote your TFN or ABN (if applicable) or claim exemption in relation to your investment in the Fund by completing the Tax File Number or Australian Business Number notification section of the Application Form accompanying this PDS. The law strictly regulates how GPS may use TFNs and ABNs. If you choose not to provide your TFN or ABN or claim an exemption, tax at the highest personal tax rate (plus the Medicare levy and, where relevant, the Temporary Budget Repair Levy) must be deducted from each Distribution at the time of payment.

### **GST**

The GST disclosures in this PDS are of a general nature only. GST is not payable on the issue of Units to you, Distributions to you or withdrawal of your Units. You do not need to be registered for GST to invest in the Fund. Fees and expenses payable in respect of the management of the Fund are subject to GST.

### Disposal of Units or investments in the Fund

Investors should seek their own tax advice regarding disposal or transfer of their Units or investments in the Fund.

# Note 13 - Complaints & Dispute Resolution

Any Investor who is dissatisfied with the service provided by GPS in relation to the Fund may complain to GPS via the contact details as disclosed in this PDS. A complaints committee handles all complaints and GPS is a member of the Credit and Investments Ombudsman Limited ("CIO"), an external complaints resolution scheme approved by

ASIC to handle any complaints that may have not been able to be otherwise resolved. Contact details for CIO are:

Telephone: 1800 138 422 Website: www.cio.org.au

# Note 14 - Relevant Documents & Fund Administration

This section contains a description of documents and other arrangements which are significant to Investors, together with a summary of the more important details contained in these documents not otherwise detailed elsewhere in the PDS. These documents may be inspected at the office of GPS (free of charge) during normal business hours or a copy will be provided for a small charge to cover the cost of copying on request.

### Constitution

The following is a summary only of certain aspects of the Constitution which governs the activities of the Fund, and together with the Corporations Act, specifies the rights, duties and obligations of GPS and Investors, including:

- the rights, interests and liabilities of Investors;
- the duties and obligations of GPS as the Responsible Entity;
- investment, valuation and borrowing powers of GPS;
- fees and recoverable expenses;
- Unit issue and withdrawal procedures;
- convening and the conduct of Investor meetings;
- the duration and termination of the Fund; and
- rights to distributions.

The Constitution of the Fund may be modified, repealed or replaced with a new Constitution by a special resolution of the Investors or by GPS, if GPS reasonably considers the change will not adversely affect Investors' rights.

### **Custody Agreement**

GPS has appointed Perpetual as a third party custodian pursuant to a Custody Agreement to hold all Fund property.

Perpetual's role is limited to holding assets of the Fund as agent of the Fund Manager. Perpetual has no supervisory role in relation to the operation of the Fund and is not responsible for protecting your interests. Perpetual has no liability to you for any act done or omission made in accordance with the terms of the Custody Agreement.

In accordance with proper instructions from GPS, the Custodian's powers include the following powers:

to acquire or dispose of assets;

- to pay, or cause to be paid, moneys out of the assets as directed by GPS;
- · to hold assets in a clearing house; and
- to do any other act properly instructed by GPS.

The Custodian is not liable in any way to the holder of any Unit, security, or interest in the Fund or other person who holds a lien or charge over such unit, security or interest. The Custodian is entitled to fees of 0.025% p.a. of the gross value of assets held in the Fund, with a minimum of \$25,000 per annum, plus transaction costs.

### **Compliance Plan**

The Compliance Plan sets out the key systems, processes and measures GPS will apply to ensure compliance with its AFSL and the requirements of:

- The Act and the Corporations Regulations 2001 (Cth) (Regs);
- The Constitution;
- Industry standards relevant to the Fund (including ASIC requirements);
- Internal organisational standards and culture; and
- Any disclosure documents.

The Compliance Plan is a "how to" document, providing detail on:

- The obligations which must be met by GPS;
- What measures or procedures are in place to comply with these obligations;
- How compliance with those measures and procedures will be monitored; and
- · How those measures are updated.

The Compliance Plan also details the risks of not complying with these obligations, and how breaches are to be reported and addressed. The description of measures in place allows Accountable Officers to identify what procedures they are responsible for monitoring and how often they have to report on compliance or otherwise with those measures. The Compliance Plan is integrated into the operations of the Fund and is mandatory.

The Compliance Plan is audited annually by the Fund's independent Compliance Plan Auditor.

### **Services Agreement**

This agreement between GPS and GPS Development Finance Pty Ltd provides GPS with the services to run the Fund. These services include but are not limited to the following:

access to appropriate premises;

- hiring and supervision of staff;
- access to equipment and furniture; and
- provision of office supplies and utilities.

The fees payable under this agreement are paid by GPS from its management fees and from application and other fees paid by Borrowers.

# Note 15 - Other things you should know

### **Compliance Systems**

The Fund operates under a Compliance Plan which is monitored by a Compliance Committee. The majority of the members of the Compliance Committee are external to GPS.

### Disclosure of related party interests

GPS, its Directors, officers and other related parties may hold Units in the Fund from time to time. Where this occurs the investments made by those parties will always be on the same terms for any other Investor in the Fund. The above related parties are not eligible for a loan from the Fund.

Application and loan monitoring fees payable by Borrowers for loans issued by the Fund may be paid to GPS Development Finance Pty Ltd, a related party.

### Liability

The liability of Investors is generally limited to the value of their Units. Investors are not required to personally indemnify GPS if there is a deficiency in the net asset value of the Fund or to meet from their own assets the claim of any creditor of GPS or the Fund. The recourse of both GPS and any creditors is limited to the assets of the Fund.

However, due to the uncertainty of the law the ultimate liability of the Investors remains to be fully tested in the courts.

# Labour standards, environmental, social and ethical considerations

While GPS as Responsible Entity of the Fund does not explicitly take into account labour standards, environmental, social or ethical considerations when making investment decisions on behalf of the Fund and does not have a specific methodology for the extent to which these factors are considered, we may take them into account as one of the components considered in deciding whether to provide a loan to a Borrower.

### Disclosing entity

GPS will be required to operate the Fund as a disclosing entity if the number of Investors in the Fund was ever to exceed 99 in number.

If the Fund ever did become a disclosing entity, the following arrangements would apply:

 As a disclosing entity, the Fund would be subject to regular reporting and disclosure obligations.

- We will satisfy our continuous disclosure obligations by publishing any material information on our website at www.gpsinvest.com.au.
- Accordingly, given the disclosure of material information will be made on our website, we will not be required to lodge continuous disclosure notices for any disclosing entity with ASIC.

### **Privacy**

Protecting the personal information of Investors and ensuring their privacy is important to GPS.

GPS only uses the personal information it collects for GPS business functions or activities, including:

- assessing and processing applications for investment;
- providing or administering products and services;
- enhancing and developing our relationship with Investors;
- administrative, audit, management, training, planning and other business purposes of GPS;
- to give Investors the information to which they are entitled, under the Act and the Fund's Constitution;
- to comply with our legal and regulatory obligations;
- to report on regulatory or risk management matters;
- to detect and prevent fraud and other illegal activity; and
- to give Investors information about products and services available from GPS and other organisations.

GPS may disclose personal information to:

- GPS Development Finance Pty Ltd ABN 39 081 849 274;
- Perpetual Corporate Trust Limited;
- Recipients of product disclosure statements, and supplementary product disclosure statements, as part of our need to comply with good disclosure principles under the Act;
- Investors' financial advisers and other professional advisers:
- GPS' auditors, accountants, legal advisers and other professional advisors;
- Other service providers, agents, contractors and partners of GPS;
- ASIC, APRA and other regulatory bodies and government agencies; and
- Credit and Investments Ombudsman Limited and any other recognised external dispute resolution scheme of which GPS is a member.

Unless otherwise required or authorised by law, we will not otherwise disclose any personal information about you unless you have provided us with your consent, or it is necessary for the provision of our services to you.

### Disclosure to overseas recipients

We are unlikely to disclose your personal information or credit eligibility information to overseas recipients.

### Legal requirements

We are required or authorised to collect and disclose personal information under the following laws:

- Corporations Act 2001 (Cth);
- Income Tax Assessment Act 1936 (Cth);
- Anti-Money Laundering and Counter-Terrorism Financing Act 2006 (Cth);
- Financial Transaction Reports Act 1988 (Cth); and
- Taxation Administration Act 1953 (Cth).

# Consequences of not providing personal information

No-one is required by law to quote their Tax File Number in relation to investments, although there may be financial consequences for individuals as tax may be taken out of your interest. An Investor who is exempt from quoting a Tax File Number can claim that exemption rather than quoting.

The consequences of not providing any other personal information requested may include that GPS does not issue interests in the Fund, or that GPS does not provide Investors with all of the information, goods or services they require.

### **Privacy Policy**

If you would like a copy of the GPS Privacy Policy, please contact us on **Phone: 1800 999 109** or **Email: info@ gpsinvest.com.au**. A copy will be provided to you free of charge.

A copy of our Privacy Policy is also available at www. gpsinvest.com.au.

### Foreign Account Tax Compliance Act

The Foreign Account Tax Compliance Act (FATCA) is United States legislation enacted to improve overseas compliance by US persons with US tax laws. FATCA has been given effect in Australia by the *Tax Laws Amendment* (Implementation of the FATCA Agreement) Act 2014.

Under FATCA, Australian financial institutions and fund managers are required to identify accounts held by Investors that are either US persons or entities with substantial beneficial US owners (US Reportable Accounts), and, unless an exemption applies, register with the US Internal Revenue Service and report information regarding US Reportable Accounts to the Australian Taxation Office who will report to the Internal Revenue Service.

Various exemptions from the FATCA registration and reporting exemptions apply and GPS intends to rely on such an exemption. To do so, GPS has determined it will not accept applications from persons who are US taxpayers, residents or entities controlled by such US persons, unless they are also Australian residents for Australian tax purposes.

Accordingly, GPS requires applicants to disclose if they (or, if applicable, their shareholders or beneficiaries) are US residents or taxpayers for FATCA purposes. GPS may also request that Investors and prospective Investors provide further information in order to comply with the FATCA requirements.

### The Fund is not a bank deposit

The Fund is not authorised under the *Banking Act 1959* and is not supervised by the Australian Prudential Regulatory Authority. The depositor protection provisions in Section 13A of the *Banking Act 1959* and the Federal Government deposit guarantee scheme do not cover any investment in the Fund.

# Words with Special Meanings

Act	Corporations Act 2001 (Cth)		
AEST	Australian Eastern Standard Time		
AFSL	Australian Financial Services Licence		
ARSN	Australian Registered Scheme Number		
ASIC	Australian Securities and Investments Commission		
Constitution	The Constitution of the Fund dated 27 March 2015, as amended from time to time		
Custodian	Perpetual Corporate Trust Limited ABN 99 000 341 533		
Distribution	Income earned by the Fund (less expenses and fees) that GPS determines is distributable, plus any additional amount, including capital, that GPS determines is distributable, which is paid to Investors.		
Eligible Units	Units held on the date of the close of the Withdrawal Offer		
Fund	GPS Invest Access Fund		
	ARSN 605 008 535		
GST	Goods and Services Tax		
GPS	GPS Investment Fund Limited ABN 40 145 378 383, AFSL 383080		
GPS Group	A group of companies founded by Managing Director, Richard Woodhead, of which GPS is a part.		
Investment Manager	GPS Investment Fund Limited ABN 40 145 378 383, AFSL 383080		

Investor	A person holding Units		
LVR	Loan-to-Valuation Ratio		
Month	Whole calendar month		
NSW	New South Wales		
p.a.	per annum		
PDS	Product Disclosure Statement		
Perpetual	Perpetual Corporate Trust Limited ABN 99 000 341 533		
Responsible Entity	GPS Investment Fund Limited ABN 40 145 378 383		
Scheme	The Fund		
TFN	Tax File Number issued by the Australian Taxation Office; each taxpayer has a separate number		
Total value of the Fund assets	Aggregate value of all assets in the Fund before deduction of any liabilities (also described as gross value of the fund's assets)		
Unit	A unit in the Fund		
Wholesale Investor	Has the meaning of wholesale client as provided in section 761G of the Act.		

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# How to Apply

Please read this PDS in its entirety before investing. If you need help completing your application, please call the GPS Investor Services team on 1800 999 109.

### Step 1: Completing your application

Complete the Application Form that applies to you as type of Investor:

- Form 1 for an individuals and sole traders;
- Form 2 for a companies and partnerships;
- Form 3 for regulated trusts, trustees and SMSFs;
- Please print in block letters using a black or blue pen;
- Partnerships please note: Applications by partnerships must be made in the names of all the partners and signed by each of them;
- Trustees please note: Applications by trusts (including superannuation funds and investments for another person) must be in the names of all the trustees and signed by each of them. The full name of each personal trustee and corporate trustee must be completed. The Fund will only recognise the trustees as the owners of the investment. Please note that a certified copy of the Trust Deed is required to accompany your application; and
- Joint Investors please note: You will be treated as joint tenants.

### **Step 2: Signing the Application Forms**

The application must be signed by all relevant parties as indicated in the Application Form. The Fund is unable to accept unsigned applications. If the application is signed by the authorised attorney of an Investor, a certified copy of the power of attorney or other authorising document must be attached.

# Step 3: Attach all relevant documentation

The Anti-Money Laundering & Counter-Terrorism Financing Act 2006 requires GPS to identify you and verify your identity when you acquire Units or investments in the Fund. As a result, you will need to provide certified copies of the relevant identification document(s) for GPS to verify your identity. The documentation required is specified in the relevant Application Form.

### What is an acceptable certified copy of a document?

An acceptable certified copy of a document that has been certified as a true copy of the original by one of the following:

- a person enrolled on the roll of a Supreme Court or the High Court as a legal practitioner;
- a judge, registrar or deputy registrar of a court;
- a magistrate;

- · a chief executive officer of a Commonwealth Court;
- a justice of the peace;
- a notary public;
- a police officer;
- an agent of Australia Post in charge of supplying postal services to the public;
- a permanent employee of Australia Post with 2 years continuous service employed in supplying postal services to the public;
- · an Australian consular or diplomatic officer;
- an officer with 2 years continuous service with one or more financial institutions
- a finance company officer with 2 years continuous service with one or more finance companies;
- an officer or authorised representative of an AFSL holder with 2 years continuous service; or
- a member of the Institute of Chartered Accountants in Australia, CPA Australia or National Institute of Accountants with 2 years continuous membership.

Please note: If you wish to lodge your application in person GPS can certify your identity documents. Please contact the GPS Investor Services team on 1800 999 109 to arrange an appointment. GPS cannot accept certified copies by fax or email and must receive the original Application Form and all relevant documents personally or by mail.

### Step 4: Send your application and funds

Only original applications with actual signatures will be accepted. Please send your application to:

 GPS Investment Fund Limited, Reply Paid 2252, Brisbane QLD 4001. Note: No postage stamp required if posted within Australia

Or deliver to:

- Level 4, 300 Ann Street, Brisbane QLD 4000
- Phone: 1800 999 109

Please make your cheque payable to GPS Investment Fund Limited – GPS Invest Access Fund.

### Additional Investments

Investors in the Fund can make additional investments of \$1,000 or more by completing an Additional Investment Form and returning to GPS.

Refer to page 18 for details.

For any queries regarding the Fund, or any other of GPS Investment Fund Limited's products, please call Lisa Power or Bruce Atkinson on 1800 999 109.

### Contact us:

GPS Investment Fund Limited ABN 40 145 378 383 | AFSL 383 080

PO Box 2252 Brisbane QLD 4001 Phone: 1800 999 109 Fax: (07) 3236 5123 info@gpsinvest.com.au www.gpsinvest.com.au

